



BOARD OF COUNTY COMMISSIONERS  
OF RIO BLANCO COUNTY, COLORADO  
RIO BLANCO COUNTY HISTORIC COURTHOUSE  
555 MAIN STREET, P.O. BOX 599  
MEEKER, COLORADO 81641

*\*Please note location change\**

This meeting will be streamed live on the RBC YouTube Channel:  
[https://www.youtube.com/channel/UCBicnhlMpB47tzL\\_NjN0FIg](https://www.youtube.com/channel/UCBicnhlMpB47tzL_NjN0FIg)

**Amended Agenda August 16, 2022**

***Public Comment:** Any member of the public may address the Board on matters which are within the jurisdiction of the Board. If you are addressing the Board regarding a matter listed on the Agenda, you are requested to make your comments when the Board takes that matter. Please limit your comments to three minutes per member or five minutes per group. The public comment time is not for questions and answers. It is your time to express your views.*

**1. 11:00 a.m. Call to order:**

- A. Pledge of Allegiance
- B. Changes to the August 16, 2022 Agenda
  - 1)
  - 2)
- C. **Move to approve the August 16, 2022 Agenda including any changes**

**2. CONSENT AGENDA for August 16, 2022**

*Items of routine and non-controversial nature are placed on the consent agenda. Any Commissioner or member of the audience may request an item be removed from the Consent Agenda and considered separately on the regular agenda prior to action being taken by the Board on the Consent Agenda.*

**A. Move to approve the below listed items of the Consent Agenda.**

- B. Motor Vehicle Publication List for July 2022.

**3. BUSINESS**

- A. Move to ratify Proposal and Sales Order from GLDS for software purchase.
- B. Move to approve/deny County Department Restructuring Plan.

**4. BID AWARDS**

**None**

**5. MOU's, CONTRACTS, AND AGREEMENTS**

**None**

**6. RESOLUTIONS**

**None**

**7. OTHER BUSINESS**

A. Public Comments

B. County Commissioners Updates

**8. PUBLIC HEARINGS**

**None**

**Adjourn**

*The agenda is provided for informational purposes only; all times are approximate. Agenda items will normally be considered in the order they appear on the agenda. However, the Board may alter the Agenda, take breaks during the meeting, work through the noon hour and even continue an item for a future meeting date. The Board, while in session, may consider other items that are brought before it. Scheduled items may be continued if the Board is unable to complete the Agenda as scheduled.*

*The next regular Board meeting is tentatively scheduled for August 23, 2022, in the Rio Blanco County Historic Courthouse, 555 Main St., Meeker, CO. Please check the County's website for information at <http://rbc.us/186/Board-of-County-Commissioners>. If you need special accommodations please call 970-878-9431 in advance of the meeting so that reasonable accommodations may be made.*

# **CONSENT B**

## **Motor Vehicle Publication Report**

**All sign**

**Route to: Clerk & Recorder**

**BOCC Meeting – 8/16/2022**

file for BOCC  
Folder Meeting

**Rio Blanco County  
Motor Vehicle  
Publication List  
Schedule of Bills  
July 2022**

Name of Vendor	Purpose	Warrant #	Amount of Warrant
<b>MOTOR VEHICLE FUND</b>			
Colo Dept of Revenue	State MV Distribution	7563	\$ 98,018.31
Town of Meeker	Meeker Motor Vehicle Sales & Use Tax	7564	\$ 8,777.76
Town of Rangely	Rangely Motor Vehicle Sales & Use Tax	7565	\$ 14,117.57
Colo Dept of Health	Marriage License Fees	7566	\$ 18.00
Colo Dept of Human Services	Marriage License Fees	7567	\$ 120.00
Electronic Recording Tech Board	\$2.00 State Recording Surcharge	7568	\$ 332.00
<b>TOTAL</b>			<b>\$ 121,383.64</b>

Date: \_\_\_\_\_

Approved: \_\_\_\_\_

\_\_\_\_\_

# **BUSINESS A**

**Move to ratify Proposal and Sales  
Order from GLDS for software  
purchase**

**Chairman signs**

**Route to: Road & Bridge**

**BOCC Meeting – 4/1/2022**



**SOFTWARE PRICING**

Product Description	One-Time	Monthly <sup>1</sup>
<b>BroadHub</b> ® Billing/Subscriber Management <b>Enterprise</b> software for a maximum of <b>2,500 active subscriber</b> records and unlimited homes passed. <sup>2,3</sup>	10,000	350
<b>Workstation + SQL licenses</b> includes \$1,000 configuration fee, 1 server license @\$350; 7 user workstations @ \$175 per license. <sup>4</sup>	2,575	
<b>Data Import</b> of Homes Passed Records; estimated 30 hours @\$150/hr, billed actual.	4,500	
<b>Trip One</b> three days project planning and discovery meetings at \$800/day.	2,400	
<b>Implementation</b> Five days on-site Project Management plus one day billable travel; Fifteen days Remote Implementation and Configuration. Twenty-One days @\$800/day plus travel and living expenses.	16,800	
Estimated Travel Expenses	2,000	
<b>Key User Training</b> three days remote BroadHub 101 training @ \$595/person, estimated 2 people	1,190	
<b>WinPay</b> payment processing platform for use with GLDS approved payment processing platform. Includes ACH/EFT, automated batch lockbox imports, and access to real-time API for payment posting.	7,500	250
<b>MyBroadbandAccount</b> web-based customer self-care portal. Integrated as are-direct from customer’s primary website.	7,500	250
Website customization estimated 20 hours at \$150/hr.	3,000	
<b>MyBroadbandMarket</b> for <b>MyBroadbandAccount</b> virtual salesperson showcasing your products and services, offering hardware options, product packaging options and even allowing your customers to build their own packages and commit to service and installation online. <sup>5</sup>	10,000	250
Website customization estimated 30 hours at \$150/hr.	4,500	
<b>WinForce Tech</b> brings BroadHub field management functionality to any web-enabled devices for faster, more complete customer service.	15,000	500
<b>SuperController</b> ® with <b>FTTH Interface for Calix CMS and SMx</b> . Includes Windows client workstation, etc. Additional interfaces available at an additional cost – each sold a-la-carte. <b>Includes backup, swappable hard drive.</b>	49,500	1,260
<b>Engineering</b> Five days on-site Addressable Engineering to install and launch above SuperController plus one day of billable travel; Five days Remote Addressable Engineering. Eleven days @\$800/day plus travel and living expenses	8,800	
Estimated Travel Expenses	2,000	
<b>Dispatch Command Center</b> map-based Work Order screen allowing for drag-and-drop Work Order reassignments	Included	
<b>External File Storage</b> provides ability to attach files to database records <sup>6</sup>	Included	
<b>Outbound Messaging</b> event-based email notifications	Included	
<b>Outbound Messaging SMS Add-On</b> See Endnote for Details <sup>7</sup>		See Endnote
<b>GLDS SuperBill</b> statement production <b>export</b> with <b>certified</b> partner. <sup>8</sup>	Included	
<b>GRAND TOTAL<sup>9, 10</sup></b>	<b>\$147,265</b>	<b>\$2,860</b>



**OPTIONAL FUNCTIONALITY**

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<p><b>BroadHub in the Cloud Upgrade</b> virtualization of BroadHub/SuperController related licensed modules and make them available to operator’s users via a lite, Citrix client via the Internet. Requires additional User license one-time cost of \$375 plus \$135 annual renewal per license. Includes GLDS provided FTP, and Monthly Cloud Support.<sup>11</sup></p>	2,625	1,250
<p><b>Service Provisioning Gateway (SPG) for Voice Lite</b> (API interface for SuperController above) Interface used with the following vendor: <b>Certified Vendor</b><sup>12</sup></p>	7,500	250
<p><b>Dispatch Command Center Auto-Routing</b> allows for on-demand, automated work assignment and routing. Requires the use of Technician Pools for initial BroadHub Work Order Assignments. First 20 technicians included.<sup>13</sup></p>		See Endnote
<p><b>WinVoIP</b> CDR aggregation, billing and management for BroadHub for use the following vendor: <b>Certified Vendor</b></p>	7,500	250
<p><b>IPTV Interface</b> control of DRM/IPTV-based video directly from BroadHub via SuperController. For use with certified IPTV partner: <b>Certified Vend</b></p>	15,000	500
<p><b>Customer Experience Gateway</b> real-time, RESTful API/Interface which can be used to read data from BroadHub, to update data managed within BroadHub and to engage certain BroadHub functions. Initial development support required for integration will be billed as needed by the integrator</p>	7,500	400
<p><b>BroadHub Sales</b> field-based order entry to empower your field sales                  Website customization estimated 10 hours at \$150/hr.</p>	7,500	250
<p><b>Audio Response Unit (ARU) Gateway</b> Interface used with <b>Certified Vendor</b> interaction with BroadHub.<sup>14</sup></p>	1,500	
<p><b>WinWatch</b> outage detection and notification solution. <b>License fee of \$7,500 waived with licensing of ARU Gateway.</b></p>	7,500	250
<p><b>Single-Sign-On for MyBroadbandAccount</b> allows third party applications to authenticate against MyBroadbandAccount credentials.</p>	0	250
<p><b>Data Dictionary</b> offers detailed information regarding proprietary view/table names, field names, and data structures specific to GLDS software products, as well as application software used to access the Data Dictionary information and Licensee data which is stored in the database. Pricing consists of both a one-time license fee and a recurring monthly subscriber-based license fee listed in a separate agreement. In addition, use of this platform requires an additional Data Dictionary License Agreement which details all use restrictions. A monthly support plan is not offered for this product. Therefore, all support provided is billable at then-current rates.</p>	3,750	125
<p><b>WinScore</b> Real-time risk management and reporting. In conjunction with solution partner SubscriberWise, GLDS to provide real-time risk management functionality within BroadHub. Unit price lists the license fee only and operators are responsible for an additional <b>\$.49 per risk assessment pulled</b>. This pull amount will be billed for and remitted to SubscriberWise on a monthly basis.<sup>15</sup></p>	10,000	195
<p><b>WinScore</b> Real-time risk management and reporting. In conjunction with solution partner SubscriberWise, GLDS to provide real-time risk management functionality within BroadHub. Unit price lists the license fee only and operators are responsible for an additional <b>\$.49 per risk assessment pulled</b>. This pull amount will be billed for and remitted to SubscriberWise on a monthly basis.<sup>15</sup></p>	5,000	125



**SALES, CONVERSION, AND CONTRACT TERMS**

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- TRAINING:** [BroadHub 101](#) (Certification training) is available at GLDS offices in Carlsbad, CA at a substantially reduced price (\$595 per student). [Pre-registration](#) is required, and payment must be received with order. Training is mandatory for unlimited support. **Customer will be billed for all ACTUAL TRAVEL AND LIVING EXPENSES following completion of on-site training and addressable engineering.**
  
- MAINTENANCE:** GLDS will provide maintenance releases as often as required and/or available, but in no case less than annually. Emergency fixes, custom programming, and other maintenance services will be provided as agreed.
  
- SUPPORT:** Customer has access to trained technical support staff 12 hours a day, 5 days a week. Support is provided by phone, or email. Emergency support (billable at published rates) is available 24 hours a day, 365 days per year and is offered only for true emergencies.
  
- DOCUMENTATION:** One complete set of printed documentation is provided with each new license. All documentation is also available on CD-ROM. Additional printed manuals are available for purchase, if needed, or can be printed by customer for licensed use.
  
- CONVERSION:** ASCII text data is required for all conversions. Data can be captured directly from old billing system for an additional fee. Conversion fees quoted are estimates only; **ACTUAL CONVERSION COSTS will be billed at published rates.**
  
- HARDWARE:** All hardware purchased from GLDS includes configuration. Manufacturers' warranties on hardware are passed directly to the customer; GLDS does not independently guarantee any hardware, regardless of original manufacturer.
  
- SITE PREPARATION:** Customer will, for all system proposals, provide compliant network hubs, cabling, and other site wiring or hardware as may be required, prior to arrival of GLDS trainer and/or addressable engineer. **BroadHub software will be configured to install on drive letter "D" unless we receive other written instructions prior to shipment.**
  
- TERMS:** Terms for all purchases and licenses, unless a lease has been pre-approved, are 50% deposit and license documents with order, balance due on delivery.

Customer's signature below constitutes a valid sales order to provide the product(s) listed above. Signatures on valid GLDS software license and maintenance/support agreements will also be required prior to software delivery. Minimum deposit of 50% must accompany this signed agreement. Payment of the balance, due on delivery, indicates acceptance of the software in accordance with the terms of the software license(s). **Pricing is provided on a STRICTLY CONFIDENTIAL BASIS, and OFFER EXPIRES 60 DAYS FROM DATE OF THIS PROPOSAL.**

Agreed and Understood:

Please send signed sales order and deposit to:

Company: \_\_\_\_\_

By: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

GLDS, Inc.  
Attn: Christine Beal  
5954 Priestly Drive  
Carlsbad, CA 92008

Phone: (760) 602-1900 ext. 110  
Fax: (760) 602-1928  
Email: christine@glds.com





*Are you ready to move forward? Here's what to do...*

- 1. Print and sign both the Proposal (this document) and the BroadHub, SuperController, and all applicable License agreements.*
- 2. Scan and email one copy of all agreements to Christine Beal > [christine.beal@glds.com](mailto:christine.beal@glds.com). If you'd prefer, you may instead fax these documents to 760.602.1928.*
- 3. If preferred, Mail all originals along with a deposit check equal to approximately 50% of the initial up-front fees as specified in the License agreement. Mail these documents to:*

*Christine Beal  
GLDS  
5954 Priestly Drive  
Carlsbad, CA 92008*

- 4. Once all documents, and the required deposit, have been received, the project will be sent to scheduling and you should hear from an implementations team member to discuss preliminary plans.*

*Welcome Aboard!*



Endnotes

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1 Monthly Fee Based on 5-year term and 2,500 subscriber minimum.

2 Additional BroadHub Enterprise User licenses can be added any time in increments of 500 at a one-time rate of \$4/subscriber license(\$2,000) plus monthly fee increase of \$35.

3 Integration Support for GLDS interfaces: GLDS to provide as-needed integration consultation and support services required by Licensee's third-party vendors in pursuit of integration with various GLDS interfaces. Such efforts will be billed by GLDS to Licensee at a rate of \$150/hr. Licensees are aware that Licensee's third-party vendors may engage GLDS frequently, and directly, depending on their degree of software integration development competence, or their integration efforts may require. Licensee further understands that Licensee is solely responsible for governing the use of GLDS integration, consulting, and related professional services by their third-party vendor.

4 All seat-based license fees are pass-through charges paid to 3rd party companies. Additional stand-alone Firebird SQL licenses are priced at \$175/seat. Hosted/Cloudified user licenses are comprised of four elements including 2 Microsoft licenses, 1 Citrix license and 1 Firebird SQL license. The cost of additional hosted licenses is \$550/seat plus \$135 annual renewal per hosted license. The cloud-based platform is served up from GLDS data center in Carlsbad, California. Includes BroadHub and SuperController upgrade and backup services. After the initial 12-month term, service will continue on a month-to-month basis (invoiced monthly) unless written notice to cancel is received 30 days in advance.

5 The operator will be charged an additional \$1/new subscriber acquired through MyBroadbandMarket.

6 Customer provided FTP required with local server. FTP provided by GLDS in cloud server environment.

7 While there are no additional licenses fees for those that have already licensed the Outbound Messaging module (included with Enterprise and CableAnytime), the operator will be charged a per-message fee of .03/message (US and Canada) for each "message" sent by BroadHub/WinCable or received from the end subscriber. Per message rate subject to change based on market conditions and interconnect agreements. A "message" is defined as a 160-character SMS communications. Messages sent in excess of 160 characters will be billed as a multiple of messages where the message length will be divided by 160. All SMS messaging subject to a monthly minimum of \$150.

8 Convergent services statement format for use with GLDS partner DirectWorx or OSG at no cost, or with an alternative vendor of your choice by licensing the SuperBill export at a rate of .02/subscriber/month. Additional development charges may apply when integrating with any vendor besides DirectWorx or OSG.

9 First year's updates included at no additional charge. License Renewal of 20% is due beginning in year two. Annual license renewal includes all subsequent year's software updates and enhancements. Unlimited technical support plan is optional; if desired, support can be provided on an hourly "as needed" basis. Current published rates are \$150/hour with a one hour minimum per support incident for non-support plan customers.

10 Unless otherwise stated in this proposal, all on-site work will be performed between the hours of 8:00AM and 5:00PM local time Monday through Friday. Additionally, all conversion programming and other professional services work will be performed between the hours of either 8:00AM and 5:00PM U.S. Central or Pacific times depending on the GLDS resource being contracted. Any services provided outside these hours or days, will be provided at GLDS' sole discretion and offered at a rate of \$1,200/day or \$250/hour whichever is less.

11 The cloud-based platform is served up from GLDS data center in Carlsbad, California. Includes BroadHub and SuperController upgrade and backup services. After the initial 12-month term, service will continue on a month-to-month basis (invoiced monthly) unless written notice to cancel is received 30 days in advance.

12 Requires development to GLDS provided API plus any costs to you or us billed by that company.

13 Cost is \$15 per Technician, per month with a minimum of \$300/month. Additional Technician Licenses are available in increments of 5 Technicians.

14 Professional Services related to API development support billable at \$150/hr

15 Operator will be required to contract with SubscriberWise and undergo their certification process prior to using WinScore. Operator responsible for any and all SubscriberWise charges.